



# John E. Reid and Associates, Inc.

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## **The Reid Technique of Investigative Interviewing and Advanced Interrogation®**

*Hosted by*  
**Salina Police Department**

**October 8 - 11, 2024**

8:00 AM – 3:00 PM

4-Day Course \$630 per person

*(GSA RATES AVAILABLE for Federal Agencies)*

### **Location:**

**Salina Police Department  
Training Center  
3770 Yost Drive  
Salina, KS 67401**

**Register on-line at [www.reid.com](http://www.reid.com)**

### **EARLY REGISTRATION BENEFIT**

Register By September 8, 2024 for a \$50 per person  
discount using code **EARLY\$50**

Discounts can't be combined

**For further information contact Julie Rock  
855-479-3959 or [jrock@reid.com](mailto:jrock@reid.com)**

### ***You Will Learn How To:***

- Interpret verbal and non-verbal behavior to help you assess the credibility of a suspect's statements
- Structure the interview using open-ended and investigative questions to develop the subject's statement
- Use behavior provoking questions in the interview process
- Persuade a suspect to tell the truth about their involvement in criminal activity
- Develop interrogation strategies and interrogation themes
- Use an alternative question to develop the first admission of guilt
- Use tactics to handle the more defiant suspect; overcome objections and their fear of consequences

### ***Training Manual Includes:***

A comprehensive outline filled with detailed information that will serve as an excellent follow up to the training program.

### ***Reid Technique Tips:***

Our YouTube channel presents over 35 video presentations on interviewing, interrogation, false confession issues and the Reid App

### ***Stay Connected:***

To receive our quarterly newsletters and bimonthly investigator tips visit [www.reid.com](http://www.reid.com) and **Join Our Mailing List**